63

MARKETING, B.S.

Millersville University's Marketing program produces creative professionals who are well versed in interacting with customers and researching market trends. The marketing program helps students understand how to effectively develop attractive products and services, how to price offerings competitively, and how to stand out from other firms by using cutting edge advertising strategies.#Through our courses in consumers behavior, marketing research, marketing strategy and our multiple marketing elective courses, students develop strong communication skills, consumer research ability, and strategic business acumen.

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Major in Marketing

Code	Title H	lours		
BUSINESS FOUNDATIONS BLOCK				
BUAD 161	Intro to Financial Accounting (C-minimum)	3		
BUAD 162	Intro to Managerial Accounting (C- minimum)	3		
BUAD 202	Legal Environment of Business (C- minimum)	3		
REQUIRED BUSI	NESS COURSES			
BUAD 251 (Mana	higher is required in BUAD 231 (Marketing), agement), and BUAD 341 (Finance) as a pre-requisite el courses in the respective areas.	e		
BUAD 206	Business Research Methods	3		
BUAD 231	Principles of Marketing	3		
BUAD 251	Principles of Management	3		
BUAD 307	Management Information Systems	3		
BUAD 341	Managerial Finance 1	3		
BUAD 352	Human Resource Management	3		
BUAD 358	Management Science	3		
BUAD 455	Strategy and Policy	3		
UPPER LEVEL N	IARKETING COURSES			
MKTG 332	Consumer Behavior	3		
MKTG 431	Marketing Research	3		
MKTG 436	Marketing Strategy	3		
Seminar in Busir	ness Administration - Choose 1 of the following:	3		
BUAD 488A	Seminar in Accounting and Finance			
BUAD 488B	Seminar in Management and Marketing			
Co-Op Ed Exp in	Mgmt/Mktg - Choose 3 hours from:	3		
MGMK 300	Co-Op Ed Exp in Mgmt/Mktg			
Marketing Electi	ves - Choose 9 hours from:	9		
Any 33-level M	/KTG course(s)			
Any 43-level M	/IKTG course(s)			
MKTG 405	Topics in Marketing			

DEPARTMENTAL ELECTIVES

	undefined - Choose 6 hours from:	6
	Any ACCT course(s)	
	Any BUAD course(s)	
	Any FIN course(s)	
	Any MGMT course(s)	
	Any MKTG course(s)	
	Any ACFN course(s)	
	Any MGMK course(s)	
	Any INTB course(s)	
	Any INTE course(s)	
	Note: This requirement may not be satisfied with BUAD 161,	

BUAD 162, BUAD 202, BUAD 206, BUAD 231, BUAD 251, BUAD 307, BUAD 341, BUAD 352, BUAD 358, or BUAD 455.

For 'Departmental Electives', you may select any three BUAD courses (including COOP/Internships), or you may also take certain approved non-business elective courses to fill this requirement. You may click here to see the current list of non-business electives. Declaring more than one business concentration, a second major, or a minor will waive departmental electives.

Total	Hours

Req Related for Marketing

Code	Title	Hours
ECON 101	Principles of Macroeconomics (C- minimum)	3
ECON 102	Principles of Microeconomics (C- minimum)	3
Data Visualization	n and Communication - Choose 1 of the following	: 4
MATH 256	Data Visualization and Communication	
MATH 279	Experimental (Data Visualiation Comm)	
MATH 235	Survey of Statistics	3
WRIT 316	Business Writing (AW)	3
Total Hours		16